

# Debt Recovery, Insolvency & Restructuring

Capability Statement

**HILLHOUSE**  
legal partners



simply strategic

# Debt Recovery, Insolvency & Restructuring Capability

Our experienced debt recovery and insolvency team advise and represent our clients to achieve the best possible outcomes, often in difficult circumstances.

With technology, tax and payroll requirements, legislative amendments and corporate structures changing so rapidly it's unsurprising that strategic debt recovery and insolvency advice is in high demand.

Change can happen quickly and having access to responsive, knowledgeable and experienced lawyers is essential.

From early turnaround and workout strategies to restructures and complex insolvencies, our advisors work collaboratively with financial institutions, creditors, insolvency practitioners and other professionals to deliver an integrated service.

We offer our clients a simple, reliable and commercial approach to their debt recovery process to provide greater certainty.

The Hillhouse Legal Partners team support clients from a range of business backgrounds and we structure an approach that is most suitable for the specific circumstances.

## We offer trusted and reliable advice and services

We are client focused, providing reliable legal advice and solutions for businesses and individuals in relation to their debt recovery or insolvency matters.

## We have a keen commercial understanding

We assert our clients' rights while maintaining a focus on the commercial requirements and our clients' objectives.

## Expertise

### ADVISORY

Letters of demand

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Statutory demands

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Director penalty notices

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Unfair preference claims and voidable transactions

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Negotiating with the Australian Taxation Office

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Insolvent trading claims

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Insolvency advice for directors, shareholders, investors, creditors and employees

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Voluntary administration

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Liquidation and provisional liquidation

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Receivership

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Deeds of company arrangement

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Bankruptcy

### OTHER EXPERIENCE AND SPECIALITIES

Company disputes

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Director/ shareholder disputes

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Director liability claims

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Winding up applications

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Statutory trustee for sale

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Complex and high volume debt recovery

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Enforcement of securities and guarantees

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# Our Performance

Our team understands that debt recovery and insolvency matters can be stressful, both personally and professionally, and we apply sensitivity and expertise at all stages throughout the process.

We spend time with our clients to gain an in-depth understanding of their business needs, carefully explaining the steps involved and options available.

From there, we take a proactive and strategic approach to design a tailored strategy that best achieves our client's objectives. Our experienced team diligently applies proven processes, in collaboration with key stakeholders, to thoroughly resolve all debt recovery and insolvency matters.

*"I have worked with the team at Hillhouse Legal Partners for more than 18 months and have found them to have a thorough and practical understanding of the law, legislation and case law around insolvency. This knowledge is complemented with a practical and commercial approach, which in our space is incredibly valued and important. We felt immediate trust and rapport with their insolvency team and knew we had the right experts looking after us. We look forward to continuing and building on our working relationship and can't recommend them enough as experts in their space."*

*Chris Cook, Partner at Worrells*

## Key Contacts



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## Our Solutions

While we offer expert legal services in debt recovery, insolvency & restructuring, Hillhouse can also provide strategic practical advice across all legal specialities:

### Corporate

- ◆ Corporate and Commercial
- ◆ Debt recovery, Insolvency and Restructuring
- ◆ Employment and Industrial Relations
- ◆ Intellectual Property and Technology
- ◆ Litigation and Dispute Resolution
- ◆ Property and Projects

### Sectors

- ◆ Agribusiness
- ◆ Building and Construction
- ◆ Government
- ◆ Health and Medical
- ◆ Hotels, Accommodation and Resorts
- ◆ Mining, Energy and Resources
- ◆ Retirement and Aged Care
- ◆ Technology and Startups

### Private

We are trusted to provide a range of personal legal services for individuals and families, often across generations. We are able to assist you with the following personal legal services:

- ◆ Conveyancing
- ◆ Family Law
- ◆ Wills, Estates and Trusts

# Why Hillhouse:

## Expert

Team capability with over 30 years' experience in insolvency and debt recovery, allowing us to set an effective and efficient pathway to meet your objectives and the strict timeframes imposed

## Specialist services

Full range of insolvency and debt recovery services to assist in matters of any scale

## Engaged

Client-focused partnership approach with direct senior level lawyer client liaison and frequent open communication about progress

## Commercial

We focus on the commercial realities of the matter and clients' desired outcomes in often difficult situations

## Responsive

We are highly responsive to clients' needs, ASIC, the ATO and corporate realities and requirements

## Transparent

Working to agreed strategy with cost transparency and flexible fee options all within budget

See how we can assist you with the most efficient and effective legal solution. Contact us at 07 3220 1144 or [email@hillhouse.com.au](mailto:email@hillhouse.com.au) for an obligation free consultation and appraisal. As your legal partners, Hillhouse provides a diverse range of legal services delivered in a flexible way.

We understand our clients need legal support to suit their varied routine and locations. We always engage as needed, whether that be a meeting at your location or ours, via phone, email or video conferencing.

To see how we can meet your varying and changing needs, please review our full service offer at [www.hillhouse.com.au](http://www.hillhouse.com.au).

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